

**El Paso Downtown Management District**  
**CLASS Profit & Loss Budget Overview**  
October 2015 through September 2016

	DMD General Admin	Economic Develop/Promotion	Infrastructure / Security	Marketing and Education	Sanitation	Transport and Parking	TOTAL
	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
20000 Assessment Income	38,936	60,243	42,115	74,681	151,736	21,650	389,361
20010 Gen Sanit Cleanup Svcs					2,000		2,000
20100 Interlocal Agreeem Revenue							
20130 Sanitation Services					220,000		220,000
20150 Spec Priv Permit Program				11,720			11,720
20180 Spec Priv St. Banner Prog				23,000			23,000
20185 Wayfdg Kiosk Maint Svcs				0			0
20190 Wayfinding Program				2,500			2,500
20195 Wayfinding Project				0			0
<b>Total 20100 Interlocal Agreeem Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>37,220</b>	<b>220,000</b>		<b>257,220</b>
<b>Total Income</b>	<b>38,936</b>	<b>60,243</b>	<b>42,115</b>	<b>111,901</b>	<b>373,736</b>	<b>21,650</b>	<b>648,581</b>
<b>Gross Profit</b>	<b>38,936</b>	<b>60,243</b>	<b>42,115</b>	<b>111,901</b>	<b>373,736</b>	<b>21,650</b>	<b>648,581</b>
<b>Expense</b>							
<b>3000 Administrative Staff</b>							
3010 Benefits-Health/Dent Insur	1,297	2,335	2,335	2,335	2,335	2,334	12,970
3020 Payroll Taxes	2,000	3,600	3,600	3,600	3,600	3,600	20,000
<b>Total 3000 Administrative Staff</b>	<b>3,297</b>	<b>5,935</b>	<b>5,935</b>	<b>5,935</b>	<b>5,935</b>	<b>5,934</b>	<b>32,970</b>
<b>3100 Staff Salary Allocation</b>							
3101 Executive Director 22.5%				23,639	23,638		47,277
3103 Executive Director 18%		18,911				18,911	37,822
3105 Executive Director 9%			9,455				9,455
3106 Executive Director 10%	10,506						10,506
3120 Ofc & Proj Coordinator 41%		17,983					17,983
3122 Ofc & Proj Coordinator 30%				13,158			13,158
3127 Ofc & Proj Coordinator 10%	4,386				4,386		8,772
3129 Ofc & Proj Coord 4.5%			1,974			1,973	3,947
3133 Operations Manager 45%					21,244		21,244
3135 Operations Manager 18%			8,498				8,498

**El Paso Downtown Management District**  
**CLASS Profit & Loss Budget Overview**  
October 2015 through September 2016

	DMD General Admin	Economic Develop/Promotion	Infrastructure / Security	Marketing and Education	Sanitation	Transport and Parking	TOTAL
	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16
3136 Operations Manager 10%	4,721						4,721
3137 Operations Manager 13.5%		6,373		6,373			12,746
3143 Mrktg/Communic Mgr 67.5%				28,366			28,366
3144 Mrktg/Communic Mgr 10%	4,202						4,202
3145 Mrktg/Communic Mgr 9%		3,782					3,782
3147 Mrktg/Communic Mgr 4.5%			1,891		1,891	1,891	5,673
3150 Ofc & Mktg Assistant 65%				19,227			19,227
3155 Ofc & Mktg Assistant 10%	2,958						2,958
3157 Ofc & Mktg Assistant 4.5%			1,331		1,331	1,332	3,994
3158 Ofc & Mktg Assistant 11.5%		3,402					3,402
3160-69 Office Interns	0	0	0	0	0	0	0
<b>Total 3100 Staff Salary Allocation</b>	<b>26,773</b>	<b>50,451</b>	<b>23,149</b>	<b>90,763</b>	<b>52,490</b>	<b>24,107</b>	<b>267,733</b>
<b>3500 Contracted Svcs (Admin)</b>							
3525 Accounting	700	1,260	1,260	1,260	1,260	1,260	7,000
3540 Legal	600	1,080	1,080	1,080	1,080	1,080	6,000
<b>Total 3500 Contracted Svcs (Admin)</b>	<b>1,300</b>	<b>2,340</b>	<b>2,340</b>	<b>2,340</b>	<b>2,340</b>	<b>2,340</b>	<b>13,000</b>
<b>4000 Office Administration</b>							
4010 Copier Rental/Maint	320	576	576	576	576	576	3,200
<b>4020 Insurance Expense</b>							
4022 Directors Bond	88	158	158	158	159	159	880
4024 Prof Liab (E & O) Ins	170	306	306	306	306	306	1,700
4026 Gen-Auto Liab, WkrComp Ins	462	832	830	832	832	832	4,620
<b>Total 4020 Insurance Expense</b>	<b>720</b>	<b>1,296</b>	<b>1,294</b>	<b>1,296</b>	<b>1,297</b>	<b>1,297</b>	<b>7,200</b>
4045 Office Equipment	140	252	252	252	252	252	1,400
4055 Office Supplies	200	360	360	360	360	360	2,000
<b>4060 Parking</b>							
4062 Committee/Guest	50	90	90	90	90	90	500
4064 Employee Parking	380	684	684	684	684	684	3,800
<b>Total 4060 Parking</b>	<b>430</b>	<b>774</b>	<b>774</b>	<b>774</b>	<b>774</b>	<b>774</b>	<b>4,300</b>
4080 Phone / IT Svcs	1,100	1,980	1,980	1,980	1,980	1,980	11,000

**El Paso Downtown Management District**  
**CLASS Profit & Loss Budget Overview**  
October 2015 through September 2016

	DMD General Admin	Economic Develop/Promotion	Infrastructure / Security	Marketing and Education	Sanitation	Transport and Parking	TOTAL
	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16
4082 Postage & Delivery	20	36	36	36	36	36	200
4085 Office Rent	2,800	5,040	5,040	5,040	5,040	5,040	28,000
4090 Service Charges/Misc Fees	300	541	540	540	541	538	3,000
4095 Training & Dues	300	540	540	540	540	540	3,000
4098 Travel	100	180	180	180	180	180	1,000
<b>Total 4000 Office Administration</b>	<b>6,430</b>	<b>11,575</b>	<b>11,572</b>	<b>11,574</b>	<b>11,576</b>	<b>11,573</b>	<b>64,300</b>
<b>5000 Economic Develop/Promotion</b>							
5010 Interloc Facade Prog-DMD		50,000					50,000
<b>Total 5000 Economic Develop/Promotion</b>		<b>50,000</b>					<b>50,000</b>
<b>6000 Marketing</b>							
6015 Marketing & PR Svcs Implem				7,000			7,000
6017 DMD Project / Promotion				5,000			5,000
6020 Advertising/Promotion							
6025 Banner Program				2,000			2,000
6020 Advertising/Promotion - Other				25,000			25,000
<b>Total 6020 Advertising/Promotion</b>				<b>27,000</b>			<b>27,000</b>
<b>Total 6000 Marketing</b>				<b>39,000</b>			<b>39,000</b>
<b>7000 Sanitation</b>							
7010 Cell Phone Service					2,700		2,700
7015 Equipment Maintenance					5,000		5,000
7020 Expendable Supplies					12,000		12,000
7025 Fuel					11,000		11,000
7030 Labor/Benefits/Taxes					198,000		198,000
7040 Vehicle Maintenance					7,000		7,000
7045 Sanit Oper. - Facilities					0		0
<b>Total 7000 Sanitation</b>					<b>235,700</b>		<b>235,700</b>
<b>7300 Infrastructure/Security</b>							
7310 Security Program			40,000				40,000
7315 Pedestrian Amenities			2,500				2,500
<b>Total 7300 Infrastructure/Security</b>			<b>42,500</b>				<b>42,500</b>

**EI Paso Downtown Management District**  
**CLASS Profit & Loss Budget Overview**  
October 2015 through September 2016

	DMD General Admin	Economic Develop/Promotion	Infrastructure / Security	Marketing and Education	Sanitation	Transport and Parking	TOTAL
	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16	Oct 15 - Sep 16
<b>7400 Transport &amp; Parking</b>							
7410 Parking Study Consult/Svcs						0	0
<b>Total 7400 Transport &amp; Parking</b>						0	0
<b>7500 Community Proj &amp; Programs</b>							
7525 Wayfinding Project				0			0
7500 Community Proj & Programs - Other		2,000		2,000			4,000
<b>Total 7500 Community Proj &amp; Programs</b>		2,000		2,000			4,000
<b>Total Expense</b>	37,800	122,301	85,496	151,612	308,041	43,954	749,203
<b>Net Ordinary Income</b>	1,136	(62,058)	(43,381)	(39,711)	65,695	(22,304)	(100,622)
<b>Other Income/Expense</b>							
<b>Other Income</b>							
<b>8050 Interest Income</b>							
8055 CD Interest	80	144	144	144	144	144	800
8056 Checking Interest	20	36	36	36	36	35	199
8057 Money Mrkt Interest	40	72	72	72	72	72	400
<b>Total 8050 Interest Income</b>	140	252	252	252	252	251	1,399
<b>Total Other Income</b>	140	252	252	252	252	251	1,399
<b>Other Expense</b>							
<b>Total Other Expense</b>	0	0	0	0	0	0	0
<b>Net Other Income</b>	140	252	252	252	252	251	1,399
<b>Net Income</b>	<b>1,276</b>	<b>(61,806)</b>	<b>(43,129)</b>	<b>(39,459)</b>	<b>65,947</b>	<b>(22,053)</b>	<b>(99,223)</b>

Balance Sheet item incorporated into Budget Net Income:

Capital Purchase Fund (15,000)  
**(114,223)**