

**El Paso Downtown Management District
Budget Comparison
Current FY Oct 2018 - Sept 2019
vs.
Proposed FY Oct 2019 - Sept 2020**

	CURRENT FY Oct 18 - Sep 19 Budget	Anticipated P & L EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget	\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
Ordinary Income/Expense						
Income						
20000 Assessment Income	372,961	406,036	395,294	22,333	6%	98% of EP CAD total certified property values
20010 Gen Sanit Cleanup Svcs	3,700	2,263	3,700	0	0%	Contracted services provided post events
20100 Interlocal Agreem Revenue						
20125 Grant Programs-TIRZ5	79,956	0	99,158	19,202	24%	Executed TIRZ 5 Grant Program agreements (current 4 year average)
20130 Sanitation Services	240,400	240,400	247,612	7,212	3%	City Environmental Services Dept. funding per Interlocal Agreement
20150 Spec Priv Permit Program	18,200	23,400	23,400	5,200	29%	City Development funding per Interlocal Agreement - annual fee + fees for special event permits acquired in excess of 10 annually (estimate 36 total events)
20180 Spec Priv St. Banner Prog	16,500	27,587	18,000	1,500	9%	Light pole banner display rentals
20190 Wayfinding Program	0	0	0	0	0%	Kiosk & Big Belly trash receptacle promotional panel sponsorships
20195 Wayfinding Project	0	0	15,000	15,000	0%	City reimbursed panel replacement costs for Wayfinding Kiosks
Total 20100 Interlocal Agreem Revenue	355,056	420,844	403,170	48,114	14%	
20200 DMD Generated Revenue						
20230 Downtown Hotel / Living Tour	4,000	3,629	3,800	(200)	-5%	Tour of downtown hotel or residential complexes
20235 Downtown Barstool Open Crawl	5,800	5,890	9,000	3,200	55%	Tour of downtown bars coupled with miniature golf contest, crawl expanded to more venues
20240 DTEP Restaurant Crawl	2,950	6,370	5,900	2,950	100%	Tour of downtown restaurants, includes 2nd additional crawl
20250 Running of the Bulls 5K RW	11,500	6,317	7,500	(4,000)	-35%	Annual 5K Run / Walk
20255 DTEP Calendar	2,000	791	1,000	(1,000)	-50%	Downtown themed calendar
Total 20200 DMD Generated Revenue	26,250	22,997	27,200	950	4%	Product/ticket sales generated by DMD & DMD hosted events
Total Income	757,967	852,140	829,364	71,397	9%	

**El Paso Downtown Management District
Budget Comparison
Current FY Oct 2018 - Sept 2019
vs.
Proposed FY Oct 2019 - Sept 2020**

	CURRENT FY Oct 18 - Sep 19 Budget	Anticipated P & L EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget	\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
Expense						
3000 Administrative Staff						
3010 Benefits-Health/Dent Insur	34,605	22,898	19,424	(15,181)	-44%	Employee group health/dental insurance premium (net), 5 employees participating (1 employee- 3 months)
3020 Payroll Taxes	32,500	32,500	34,340	1,840	6%	Employer portion of social security & medicare taxes
Total 3000 Administrative Staff	67,105	55,398	53,764	(13,341)	-20%	
3100 Staff Salary Allocation						
Total 3100a ADMIN Staff Salary Alloc	279,647	279,647	312,928	33,281	12%	Includes salary range update, 3% annual raise allotment - 5 existing staff + 1 new employee (3 mos.)
Total 3159 SANIT Prog Crew Salaries	129,299	129,299	135,967	6,668	5%	Includes 3% annual raise allotment - 3 full time, 1 part-time employee
Total 3100 Staff Salary Allocation	408,946	408,946	448,895	39,949	10%	

**El Paso Downtown Management District
Budget Comparison
Current FY Oct 2018 - Sept 2019
vs.
Proposed FY Oct 2019 - Sept 2020**

	Anticipated P & L			\$ Amt.		
CURRENT	EOFY Oct 2018 -	Proposed		Variance		
FY Oct 18 -	Sept 2019	FY OCT		Current vs.	Compare	
Sep 19	(excludes Grant	2019 - SEPT		PROPOSED	Budgets	
Budget	Programs'	2020 Budget		FY Budgets	% Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
	accounting)					
3500 Contracted Svcs (Admin)						
3525 Accounting	6,100	6,000	6,000	(100)	-2%	Annual audit
3540 Legal	4,000	7,439	6,000	2,000	50%	Legal consultation / review services
Total 3500 Contracted Svcs (Admin)	10,100	13,439	12,000	1,900	19%	

**El Paso Downtown Management District
 Budget Comparison
 Current FY Oct 2018 - Sept 2019
 vs.
 Proposed FY Oct 2019 - Sept 2020**

	CURRENT FY Oct 18 - Sep 19 Budget	Anticipated P & L EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget	\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
4000 Office Administration						
4010 Copier Rental/Maint	3,900	4,526	4,500	600	15%	Office copier lease / maintenance contract bundle
4020 Insurance Expense						
4022 Directors Bond	0	0	2,288	2,288	0%	Required insurance (discounted 3 year advance renewal)
4024 Prof Liab (E & O) Ins	2,533	2,535	2,533	0	0%	Professional liability insurance premium
4026 Gen-Auto Liab, WkrComp Ins	13,197	11,635	13,197	0	0%	General, auto liability, worker's compensation, RPL (streetcar) insurance premiums
Total 4020 Insurance Expense	15,730	14,170	18,018	2,288	15%	
4045 Office Equipment	500	500	2,000	1,500	300%	New employee (BRR & E)
4055 Office Supplies	1,500	1,589	1,800	300	20%	
4060 Parking						
4062 Committee/Guest	400	400	400	0	0%	Parking stamps
4064 Employee Parking	3,500	3,500	3,650	150	4%	Employee parking fees
Total 4060 Parking	3,900	3,900	4,050	150	4%	
4080 Phone / IT Svcs	15,500	13,330	15,000	(500)	-3%	Office phone, IT services, staff cell phones
4082 Postage & Delivery	200	200	200	0	0%	
4085 Office Rent	29,500	29,500	30,000	500	2%	
4090 Service Charges/Misc Fees	2,000	2,623	2,000	0	0%	Bank, payroll service, city tax collection, other misc. fees
4095 Training & Dues	4,500	6,154	6,490	1,990	44%	Education, PFIA required training, seminars, memberships
4098 Travel	4,300	4,712	3,800	(500)	-12%	Business travel - education, seminars
Total 4000 Office Administration	81,530	81,204	87,858	6,328	8%	

**El Paso Downtown Management District
Budget Comparison
Current FY Oct 2018 - Sept 2019
vs.
Proposed FY Oct 2019 - Sept 2020**

	Anticipated P & L		Proposed	\$ Amt.			
CURRENT	EOFY Oct 2018 -		FY OCT	Variance			
FY Oct 18 -	Sept 2019		2019 - SEPT	Current vs.	Compare		
Sep 19	(excludes Grant		2020 Budget	PROPOSED	Budgets		
Budget	Programs'			FY Budgets	% Change	Item(s) included in	Proposed Budget Line Item / Notes / Comments
	accounting)						
5000 Economic Develop/Promotion							
5010 Grant Programs-DMD	30,151	0	36,757	6,606	22%	Executed DMD Grant Program agreements (current 4 yr. avg.)	
5015 Interlocal Grant Programs	79,956	0	99,158	19,202	24%	Executed TIRZ 5 Grant Program agreements (current 4 yr. avg.)	
5020 Grant Programs Promotion	500	50	500	0	0%		
5035 Downtown Research	0	0	0	0	0%		
Total 5000 Economic Develop/Promotion	110,607	164,363	136,414	25,807	23%		

**El Paso Downtown Management District
 Budget Comparison
 Current FY Oct 2018 - Sept 2019
 vs.
 Proposed FY Oct 2019 - Sept 2020**

	CURRENT FY Oct 18 - Sep 19 Budget	Anticipated P & L EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget	\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
6000 Marketing						
6015 Marketing & PR Svcs Implem	10,000	10,000	25,270	15,270	153%	Website update, web hosting/maintenance services, creative software, Member 365 license
6017 DMD Event / Promotion						
6017a Running of the Bulls 5K RW	27,000	27,000	21,600	(5,400)	-20%	
6017b Downtown Hotel / Living Tour	9,700	7,890	9,300	(400)	-4%	
6017c DTEP Barstool Open Crawl	5,800	6,301	7,500	1,700	29%	Crawl expanded to more venues, increased participation
6017d DTEP Restaurant Crawl	3,400	10,243	7,900	4,500	132%	Includes 2nd additional crawl
6017e DTEP Start Up Downtown	2,500	0	1,000	(1,500)	-60%	
6017f DTEP Calendar	3,080	3,451	2,000	(1,080)	-35%	
6017 DMD Event / Promotion - Other	2,000	2,000	2,000	0	0%	Misc. DMD events
Total 6017 DMD Event / Promotion	53,480	56,885	51,300	(2,180)	-4%	
6020 Advertising/Promotion						
6025 Banner Program	1,000	3,311	2,000	1,000	100%	Light pole banner display development
6035 Downtown Event Support						
6035a Last Thursdays Art Crawl	500	500	1,000	500	100%	Monthly art gallery tours
6035b Back To Sch/Tax Free Wkd	500	4,368	500	0	0%	Tax free weekend promotions
6035c Downtown Fitness	500	0	2,000	1,500	300%	Weekly seasonal outdoor fitness classes
6035d City Holiday Programming	5,000	5,000	5,000	0	0%	Annual holiday events
6035e Streetcar	0	5,000	5,000	5,000		NEW
6035 Downtown Event Support - Other	6,000	2,798	1,000	(5,000)	-83%	Misc. partner event support
Total 6035 Downtown Event Support	12,500	17,666	14,500	2,000	16%	
6020 Advertising/Promotion - Other	3,000	3,000	6,000	3,000	100%	Advertising, brand campaign, promotion
Total 6020 Advertising/Promotion	16,500	23,977	22,500	6,000	36%	
Total 6000 Marketing	79,980	90,862	99,070	19,090	24%	

**El Paso Downtown Management District
 Budget Comparison
 Current FY Oct 2018 - Sept 2019
 vs.
 Proposed FY Oct 2019 - Sept 2020**

	Anticipated P & L			\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
	CURRENT FY Oct 18 - Sep 19 Budget	EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget			
7000 Sanitation						
7015 Equipment Maintenance	1,500	1,500	1,500	0	0%	Power washer, equipment, etc. maintenance
7020 Expendable Supplies	18,500	18,500	18,500	0	0%	Various cleaning & maintenance supplies, reporting software fees
7025 Fuel	12,000	12,000	12,000	0	0%	
7040 Vehicle Maintenance	7,000	8,361	8,000	1,000	14%	
Total 7000 Sanitation	39,000	40,361	40,000	1,000	3%	

**El Paso Downtown Management District
Budget Comparison
Current FY Oct 2018 - Sept 2019
vs.
Proposed FY Oct 2019 - Sept 2020**

	Anticipated P & L					
CURRENT FY Oct 18 - Sep 19 Budget	EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget	\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments	
7300 Infrastructure/Security						
7305 Homeless Outreach Services	3,000	3,000	3,000	0	0%	
7310 Security Program	12,500	12,500	12,500	0	0%	Security patrol services
7315 Pedestrian Amenities	1,000	1,000	2,000	1,000	100%	Holiday decorations, public art, Bike Rack Program
Total 7300 Infrastructure/Security	16,500	16,500	17,500	1,000	6%	

**El Paso Downtown Management District
Budget Comparison
Current FY Oct 2018 - Sept 2019
vs.
Proposed FY Oct 2019 - Sept 2020**

	Anticipated P & L			\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
	CURRENT FY Oct 18 - Sep 19 Budget	EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget			
7500 Community Proj & Programs						
7505 Ambassador Program	9,400	10,932	10,000	600	6%	
7525 Wayfinding Project	0	0	15,000	15,000	0%	City reimbursed panel replacement costs for Wayfinding Kiosks
7500 Community Proj & Programs - Other	8,000	8,000	2,000	(6,000)	-75%	Support of outside events, programs, services
Total 7500 Community Proj & Programs	17,400	18,932	27,000	9,600	55%	

**El Paso Downtown Management District
 Budget Comparison
 Current FY Oct 2018 - Sept 2019
 vs.
 Proposed FY Oct 2019 - Sept 2020**

	Anticipated P & L					
CURRENT	EOFY Oct 2018 -	Proposed	\$ Amt.			
FY Oct 18 -	Sept 2019	FY OCT	Variance			
Sep 19	(excludes Grant	2019 - SEPT	Current vs.	Compare		
Budget	Programs'	2020 Budget	PROPOSED	Budgets		
	accounting)		FY Budgets	% Change	Item(s) included in	Proposed Budget Line Item / Notes / Comments
Total Expense	831,168	890,006	922,501	91,333	11%	

El Paso Downtown Management District

Budget Comparison

Current FY Oct 2018 - Sept 2019

vs.

Proposed FY Oct 2019 - Sept 2020

	Anticipated P & L			\$ Amt. Variance Current vs. PROPOSED FY Budgets	Compare Budgets % Change	Item(s) included in Proposed Budget Line Item / Notes / Comments
	CURRENT FY Oct 18 - Sep 19 Budget	EOFY Oct 2018 - Sept 2019 (excludes Grant Programs' accounting)	Proposed FY OCT 2019 - SEPT 2020 Budget			
Net Ordinary Income	(73,201)	(37,866)	(93,138)	(19,937)	27%	
Other Income/Expense						
Other Income						
8005 Sponsorships/Donations						
8005a Power Hour Luncheons	1,000	1,000	1,000	0	0%	
8005b Downtown Hotel / Living Tour	5,700	4,000	5,500	(200)	-4%	
8005c DTEP Barstool Open Crawl	0	5,500	8,250	8,250	0%	No current year budget amount
8005d DTEP Restaurant Crawl	450	2,000	2,000	1,550	344%	Includes 2nd additional crawl
8005e DTEP Start Up Downtown	2,500	0	1,000	(1,500)	-60%	
8005f Running of Bulls 5K RW	16,000	10,120	14,100	(1,900)	-12%	
8005g DTEP Calendar	1,080	0	1,000	(80)	-7%	
8005 Sponsorships/Donations - Other	500	5,750	500	0	NEW	Misc. sponsorships / donations
Total 8005 Sponsorships/Donations	27,230	28,370	33,350	6,120	22%	
8050 Interest Income						
8052 TexPool Interest	4,596	16,500	7,500	2,904	63%	
8056 Checking Interest	66	125	60	(6)	-9%	
8057 Money MMkt Interest	465	5	0	(465)	-100%	No longer applicable
Total 8050 Interest Income	5,127	16,630	7,560	2,433	47%	
Total Other Income	32,357	45,000	40,910	8,553	26%	
Net Other Income	32,357	45,000	40,910	8,553	26%	
Net Income	(40,844)	7,134	(52,228)	(11,384)	28%	
Balance Sheet Item Incorporated in BUDGET Net Income:						
Capital Purchase Fund - Sanitation	0	0	10,000	10,000		No current year contribution
Fund Grant Contribution - Econ Devel / Promotion	0	0	45,000	45,000		No current year contribution
	(40,844)	7,134	(107,228)	(66,384)	163%	