



DOWNTOWN MANAGEMENT DISTRICT

E L P A S O

2016 Public Input Survey





Survey Structure & Distribution

- Unscientific survey conducted during the month of July
- 10 Questions (English & Spanish)
- Online (SurveyMonkey.com)
- Topics
 - Demographics – Property Owners, Business Owners, Employees, Residents, Visitors
 - Current condition of Downtown El Paso
 - Future Needs or Priorities
 - Performance of the DMD
- Distribution
 - Local Media
 - Social Media
 - Direct Emails
 - Direct Mail to Props/Businesses
 - Flyer in S. El Paso Businesses
- Incentive
 - \$100 Gift Certificate

Respondents

| Year | English | Spanish | Total |
|------|---------|---------|-------|
| 2015 | 632 | 15 | 647 |
| 2016 | 467 | 201 | 668 |

| Breakdown | 2015 | 2016 |
|------------------------|------------|------------|
| Property Owner/Manager | 14 (2%) | 19 (3%) |
| Business Owner | 36 (5%) | 33 (5%) |
| Employee | 239 (37%) | 135 (21%) |
| Resident | 21 (3%) | 26 (4%) |
| Visitor | 345 (53%) | 434 (67%) |
| Other | 2 (0%) | NA |
| Total | 647 (100%) | 647 (100%) |



Highlights

Current State of Downtown

- 34% of Visitors came for Events & 32% came for Shopping
- 89% say Downtown is Progressing
- 87% of respondents say Perception of Downtown has Improved over last 12 Months

| | | |
|--------------------|-----------|--------------|
| • CLEAN: | 73% Agree | 27% Disagree |
| • SAFE: | 87% Agree | 14% Disagree |
| • WELCOMING: | 81% Agree | 19% Disagree |
| • IMPROVING: | 94% Agree | 6% Disagree |
| • FAMILY FRIENDLY: | 84% Agree | 17% Disagree |
| • FUN: | 82% Agree | 19% Disagree |



Highlights

Future of Downtown

- Most Important Elements (In order of priority)
 1. Safety/Security (LY - #2)
 2. Diverse Retail/Shopping Options (LY - #4)
 3. Family Friendly Atmosphere & Businesses (LY - #4)
 4. Parking (LY - #4)
 5. Building Restoration & New Construction (LY - #3)
 6. Events (LY - #7)
 7. Nightlife (LY - #8)
 8. Cleanliness (LY - #1)
 9. Residential Options (LY - #10)
 10. Public Transportation Options (LY - #9)



Highlights

DMD Performance

- Overall 59% Familiar with DMD
 - 82% of Property Owners and 84% of Business Owners
- Grade the DMD
 - 80% gave DMD an “A” or “B”
 - 16% gave DMD a “C”
 - 1% gave DMD a “D” or “F”
- 50-54% Favored Expansion of these DMD Services:
 - Marketing & Promotions
 - Economic Development
 - Advocacy & Planning



Overall Observations

- Survey promotion efforts led to an increase in Shoppers and Spanish preference.
- Removal of “Neutral” skewed significantly positive and resulted in significant increases in positive results.
- Employees, Resident and Visitors are very positive.
- Property & Business Owners are less positive.
- DMD performance improved significantly overall.
- Stakeholders again split on service expansions



INSIDER & Gift Certificate

- Added 247 new email addresses to our INSIDER Newsletter distribution list
- 480 people registered for a chance to win a \$100 Gift Certificate
 - **WINNER: Briana Rodriguez**



Our Downtown survey winner, Briana Rodriguez, currently lives in San Diego but frequently visits family in the Sun City! She won a \$100 gift card to The Garden which was picked up by her primo Luis Moya for her next visit to Union Plaza!



Visitors

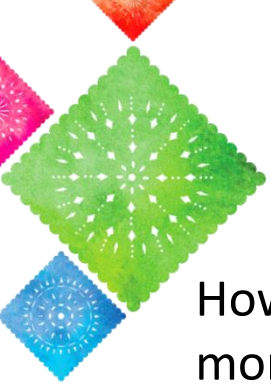
- Out of those responding “Visitors”, we asked what was the primary reason for their visit(s)

| Breakdown | 2015 | 2016 |
|--|------------|------------|
| Shopping | 22 (7%) | 136 (32%) |
| Business | 28 (8%) | 18 (4%) |
| Restaurants, Bars, Nightclubs | 66 (19%) | 86 (20%) |
| Events (i.e. Al Fresco Fridays, Art & Farmers Market, Chihuahuas Baseball) | 183 (54%) | 148 (34%) |
| Attractions (i.e. Museums, Digital Wall) | 42 (12%) | 43 (10%) |
| Total | 341 (100%) | 431 (100%) |

Direction of Downtown

In terms of Downtown redevelopment, opportunity and excitement, in which direction do you see Downtown El Paso heading?

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|---|----------------|------------|----------------|-------------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| On a roll and only getting better! | 29% (4) | 39% (7) | 20% (7) | 41% (13) | 27% (59) | 50% (66) | 30% (6) | 58% (15) | 28% (93) | 51% (216) | 27% (169) | 50% (319) |
| Periodic signs of progress. | 50% (7) | 44% (8) | 68% (23) | 41% (13) | 55% (120) | 40% (52) | 50% (10) | 27% (7) | 41% (135) | 38% (162) | 48% (297) | 39% (244) |
| Stuck in neutral and spinning our wheels. | 0% | 6% (1) | 3% (1) | 6% (2) | 12% (25) | 2% (2) | 5% (1) | 12% (3) | 14% (47) | 5% (19) | 12% (74) | 4% (27) |
| Taking last breaths. | 7% (1) | 0% | 0% (0) | 3% (1) | 1% (3) | 2% (2) | 0% (0) | 0% | 2% (7) | 1% (5) | 2% (11) | 1% (8) |
| Last one to leave needs to turn out the lights! | 7% (1) | 0% | 9% (3) | 0% | 2% (5) | 2% (2) | 0% (0) | 4% (1) | 4% (14) | 1% (3) | 4% (23) | 1% (6) |
| Other | 7% (1) | 11% (2) | 0% (0) | 9% (3) | 3% (7) | 5% (7) | 15% (3) | 0% | 10% (33) | 4% (17) | 7% (44) | 5% (29) |



Perceptions

How has your perception of Downtown El Paso changed over the last 12 months?

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-----------------------|----------------|-------------|----------------|-------------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Dramatically Improved | 21% (3) | 11% (2) | 12% (4) | 19% (6) | 9% (19) | 23% (30) | 10% (2) | 27% (7) | 11% (38) | 18% (75) | 11% (66) | 19% (120) |
| Improved | 50% (7) | 61% (11) | 59% (20) | 56% (18) | 62% (136) | 68% (89) | 65% (13) | 50% (13) | 53% (174) | 70% (295) | 57% (351) | 68% (430) |
| No Change | 21% (3) | 17% (3) | 14% (5) | 13% (4) | 23% (50) | 4% (5) | 15% (3) | 19% (5) | 24% (78) | 9% (38) | 22% (139) | 9% (55) |
| Gotten Worse | 7% (1) | 11% (2) | 9% (3) | 9% (3) | 5% (11) | 4% (5) | 10% (2) | 0% | 7% (23) | 3% (12) | 7% (41) | 3% (22) |
| Gotten A Lot Worse | 0% | 0% | 6% (2) | 3% (1) | 1% (3) | 2% (2) | 0% | 4% (1) | 5% (16) | 1% (2) | 3% (21) | 1% (6) |



Comments

| How has Downtown El Paso gotten worse? | |
|--|---------------------------|
| Construction (x14) | Parking (x2) |
| Vacant buildings | Lack of stores (X2) |
| Rents too high | Fewer customers |
| Wrong focus | Unsafe |
| Lack of code enforcement | Lack of restrooms |
| City wasting tax dollars | Need water stations |
| Traffic (x6) | Access to businesses (x1) |



Downtown El Paso is CLEAN

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-------------------|----------------|------------|----------------|-------------|-------------|-------------|------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Strongly Agree | 7% (1) | 0% | 0% | 19% (6) | 3% (7) | 10% (13) | 10% (2) | 12% (3) | 7% (22) | 15% (61) | 5% (32) | 13% (83) |
| Agree | 43% (6) | 44% (8) | 35% (12) | 44% (14) | 33% (72) | 54% (70) | 40% (8) | 65% (17) | 26% (86) | 63% (261) | 30% (185) | 60% (373) |
| Neutral | 29% (4) | NA | 26% (9) | NA | 25% (54) | NA | 30% (6) | NA | 32% (104) | NA | 29% (178) | NA |
| Disagree | 7% (1) | 44% (8) | 24% (8) | 38% (12) | 28% (61) | 27% (35) | 20% (4) | 23% (6) | 19% (62) | 20% (82) | 22% (136) | 23% (144) |
| Strongly Disagree | 14% (2) | 11% (2) | 15% (5) | 0% | 11% (25) | 9% (2) | 0% | 0% | 16% (53) | 3% (12) | 14% (85) | 4% (26) |
| Don't Know | 0% | NA | 0% | NA | 0% | NA | 0% | NA | 0% (2) | NA | 0% (2) | NA |



Downtown El Paso is SAFE

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-------------------|----------------|-------------|----------------|-------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Strongly Agree | 21% (3) | 17% (3) | 6% (2) | 25% (8) | 15% (33) | 22% (28) | 15% (3) | 31% (8) | 16% (53) | 21% (88) | 15% (94) | 22% (135) |
| Agree | 50% (7) | 56% (10) | 56% (19) | 56% (18) | 41% (90) | 64% (83) | 50% (10) | 58% (15) | 44% (143) | 66% (274) | 44% (271) | 65% (404) |
| Neutral | 21% (3) | NA | 20% (7) | NA | 29% (63) | NA | 20% (4) | NA | 22% (71) | NA | 24% (148) | NA |
| Disagree | 7% (1) | 22% (4) | 9% (3) | 16% (5) | 12% (25) | 12% (16) | 15% (3) | 12% (3) | 12% (40) | 12% (51) | 12% (72) | 13% (79) |
| Strongly Disagree | 0% | 6% (1) | 9% (3) | 3% (1) | 3% (7) | 9% (12) | 0% | 0% | 5% (18) | 1% (3) | 5% (28) | 1% (8) |
| Don't Know | 0% | NA | 0% | NA | 0% (1) | NA | 0% | NA | 1% (4) | NA | 0% (5) | NA |



Downtown El Paso is WELCOMING

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-------------------|----------------|-------------|----------------|-------------|-------------|-------------|------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Strongly Agree | 14% (2) | 11% (2) | 3% (1) | 28% (9) | 5% (11) | 18% (24) | 5% (1) | 31% (8) | 10% (32) | 30% (124) | 8% (47) | 27% (167) |
| Agree | 29% (4) | 61% (11) | 23% (8) | 41% (13) | 38% (83) | 52% (67) | 35% (7) | 46% (12) | 29% (96) | 56% (231) | 32% (199) | 54% (340) |
| Neutral | 36% (5) | NA | 38% (13) | NA | 35% (76) | NA | 40% (8) | NA | 32% (105) | NA | 34% (207) | NA |
| Disagree | 21% (3) | 22% (4) | 21% (7) | 22% (7) | 16% (35) | 27% (35) | 10% (2) | 15% (4) | 20% (65) | 13% (53) | 18% (113) | 17% (104) |
| Strongly Disagree | 0% (0) | 6% (1) | 15% (5) | 9% (3) | 6% (13) | 3% (4) | 10% (2) | 8% (2) | 9% (29) | 1% (5) | 8% (49) | 2% (15) |
| Don't Know | 0% (0) | NA | 0% (0) | NA | 0% (1) | NA | 0% (0) | NA | 0% (2) | NA | 0% (3) | NA |



Downtown El Paso is FAMILY FRIENDLY

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-------------------|----------------|-------------|----------------|-------------|-------------|-------------|------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Strongly Agree | 7% (1) | 11% (2) | 3% (1) | 22% (7) | 5% (11) | 24% (31) | 10% (2) | 31% (8) | 11% (37) | 29% (122) | 8% (52) | 27% (170) |
| Agree | 64% (9) | 67% (12) | 47% (16) | 44% (14) | 34% (74) | 58% (76) | 40% (8) | 50% (13) | 32% (104) | 57% (236) | 34% (212) | 57% (354) |
| Neutral | 7% (1) | NA | 26% (9) | NA | 36% (78) | NA | 15% (3) | NA | 31% (101) | NA | 31% (192) | NA |
| Disagree | 14% (2) | 22% (4) | 9% (3) | 34% (11) | 20% (45) | 15% (20) | 30% (6) | 15% (4) | 17% (56) | 13% (52) | 18% (113) | 15% (92) |
| Strongly Disagree | 7% (1) | 0% | 15% (5) | 0% | 5% (10) | 2% (3) | 5% (1) | 4% (1) | 7% (24) | 1% (6) | 8% (41) | 2% (10) |
| Don't Know | 0% (0) | NA | 0% (0) | NA | 0% (1) | NA | 0% (0) | NA | 2% (7) | NA | 1% (8) | NA |



Downtown El Paso is FUN

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-------------------|----------------|-------------|----------------|-------------|-------------|-------------|------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Strongly Agree | 21% (3) | 6% (1) | 3% (1) | 16% (5) | 4% (9) | 19% (25) | 5% (1) | 19% (5) | 12% (40) | 22% (91) | 9% (54) | 20% (127) |
| Agree | 43% (6) | 72% (13) | 38% (13) | 53% (17) | 44% (96) | 62% (81) | 45% (9) | 62% (16) | 35% (116) | 62% (257) | 39% (240) | 62% (385) |
| Neutral | 21% (3) | NA | 32% (11) | NA | 32% (70) | NA | 30% (6) | NA | 30% (97) | NA | 31% (188) | NA |
| Disagree | 14% (2) | 22% (4) | 12% (4) | 28% (9) | 15% (32) | 15% (20) | 5% (1) | 15% (4) | 14% (45) | 14% (59) | 14% (85) | 16% (98) |
| Strongly Disagree | 0% | 0% | 15% (5) | 3% (1) | 5% (11) | 3% (4) | 10% (2) | 4% (1) | 9% (30) | 2% (9) | 7% (41) | 3% (16) |
| Don't Know | 0% | NA | 0% | NA | 0% (1) | NA | 5% (1) | NA | 0% (1) | NA | 0% (3) | NA |

Important Elements

Respondents indicated that the following elements are “Very Important” to the ongoing redevelopment of Downtown El Paso

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|---|----------------|-------------|----------------|-------------|--------------|--------------|-------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Diverse Retail & Shopping Options | 71% (10) | 59% (10) | 57% (17) | 69% (22) | 69% (150) | 63% (81) | 75% (15) | 69% (18) | 55% (180) | 64% (252) | 61% (373) | 64% (384) |
| Parking | 86% (12) | 65% (11) | 67% (20) | 66% (21) | 66% (143) | 66% (85) | 65% (13) | 54% (14) | 58% (189) | 76% (300) | 62% (377) | 72% (434) |
| Safety/Security | 93% (13) | 88% (15) | 77% (23) | 94% (30) | 83% (180) | 87% (111) | 70% (14) | 81% (21) | 77% (250) | 84% (332) | 79% (480) | 85% (512) |
| Public Transportation Options | 43% (6) | 59% (10) | 50% (15) | 53% (17) | 47% (102) | 52% (67) | 55% (11) | 73% (19) | 50% (162) | 61% (239) | 49% (296) | 59% (355) |
| Nightlife | 43% (6) | 41% (7) | 40% (12) | 56% (18) | 48% (105) | 56% (72) | 60% (12) | 38% (10) | 40% (129) | 43% (169) | 44% (265) | 46% (278) |
| Family Friendly | 79% (11) | 41% (7) | 53% (16) | 72% (23) | 65% (141) | 66% (85) | 50% (10) | 58% (15) | 58% (190) | 69% (273) | 61% (369) | 68% (406) |
| Cleanliness | 79% (11) | 76% (13) | 67% (20) | 88% (28) | 78% (170) | 80% (103) | 60% (12) | 65% (17) | 72% (235) | 77% (304) | 74% (448) | 78% (468) |
| Events | 50% (7) | 35% (6) | 67% (20) | 69% (22) | 61% (134) | 66% (85) | 80% (16) | 50% (13) | 58% (188) | 61% (241) | 60% (365) | 61% (368) |
| Residential Options | 50% (7) | 29% (5) | 53% (16) | 44% (14) | 41% (90) | 34% (44) | 55% (11) | 77% (20) | 33% (109) | 36% (141) | 38% (233) | 37% (224) |
| Building Restoration & New Construction | 79% (11) | 53% (9) | 73% (22) | 72% (23) | 76% (165) | 72% (92) | 80% (16) | 73% (19) | 65% (211) | 64% (253) | 70% (425) | 66% (398) |



Top 3 Elements

Respondents indicated the three most important elements for the redevelopment of Downtown El Paso

| | Property Owner | Business Owner | Employee | Resident | Visitor | Overall |
|----|---|-------------------------------------|---|---|---|---|
| 1. | TIE – Parking (1) | Parking | Diverse Retail/Shopping Options (1 & 2) | TIE - Diverse Retail/Shopping Options (2) | Safety & Security (2) | Safety & Security |
| 2. | TIE – Safety & Security (2) | Diverse Retail/Shopping Options (2) | Safety & Security | TIE - Safety & Security | Family Friendly Atmosphere & Businesses | Diverse Retail & Shopping Options (1) |
| 3. | TIE – Building Restoration and New Construction (2) | Safety & Security | Family Friendly Atmosphere & Businesses (3) | TIE - Family Friendly Atmosphere & Businesses | Parking | Family Friendly Atmosphere & Businesses (3) |
| | | | | TIE - Building Restoration and New Construction | | |

DMD Familiarity & Grade

| | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-------------------|----------------|------|----------------|------|----------|------|----------|------|---------|------|---------|------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Familiar with DMD | 93% | 82% | 83% | 84% | 77% | 78% | 70% | 69% | 60% | 50% | 68% | 59% |
| Not Familiar | 7% | 18% | 17% | 16% | 23% | 22% | 30% | 31% | 40% | 50% | 32% | 41% |

| | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|-----------------------------------|----------------|---------|----------------|----------|----------|----------|----------|----------|----------|-----------|-----------|-----------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| “A” – Great Job | 8% (1) | 28% (4) | 20% (5) | 26% (7) | 10% (16) | 15% (15) | 14% (2) | 22% (4) | 13% (26) | 24% (47) | 12% (50) | 22% (78) |
| “B” – Doing Well, Room to Improve | 61% (8) | 36% (5) | 32% (8) | 56% (15) | 57% (96) | 66% (66) | 50% (7) | 56% (10) | 44% (86) | 56% (110) | 50% (205) | 58% (207) |
| “C” – Average, More Can Be Done | 8% (1) | 36% (5) | 32% (8) | 15% (4) | 24% (40) | 13% (13) | 29% (4) | 11% (2) | 23% (46) | 16% (32) | 24% (99) | 16% (56) |
| “D” – Poor Performance | 15% (2) | 0% | 8% (2) | 0% | 2% (3) | 1% (1) | 7% (1) | 0% | 7% (14) | 0% | 5% (22) | 0% (1) |
| “F” – Failing | 0% | 0% | 4% (1) | 0% | 4% (7) | 2% (2) | 0% (0) | 6% (1) | 7% (13) | 1% (2) | 5% (21) | 1% (5) |
| Other | 8% (1) | 0% | 4% (1) | 4% (1) | 3% (5) | 3% (3) | 0% (0) | 6% (1) | 6% (11) | 2% (4) | 4% (18) | 3% (9) |

Comments

How can the DMD become a more effective organization?

| | | | |
|--|---|---|--|
| Increase business hours of operation | Enhance communication w/ public (x5) | Maintain focus & intensity | Build arena (18,000+ seats) |
| Reduce construction (x3) | Enhance marketing efforts | Free/affordable parking | Light up buildings |
| Support recreation groups | Improve business quantity and quality (x2) | Haven't implemented projects | Downtown aquarium |
| Pay more attention to needs of the people (x2) | Enforce codes | Relocate buses | More apartments |
| Provide alternative transportation routes (x2) | Railroad/Wax Museum (x2) | Reconstruct all vacant buildings (x2) | More incentives/funds for restoration (x3) |
| More security | Family friendly activities & attractions (x2) | Spend/waste less money (x2) | Fines for demolitions |
| Increase available parking | Run DMD like a business | Stop trying to make like 6 th St./Disney | Adult living options |
| Organize events | Quality food options for residents (x2) | Diversify efforts | Improve skyline |
| Host idea contest | Support historic survey | Meet deadlines (x4) | Come up w/ better ways (x2) |
| Get community involved (x2) | Better influence with City Govt | Come up w/ better ways | |

DMD Service Levels

Respondents indicated whether DMD services need to be enhanced.

| Breakdown | Property Owner | | Business Owner | | Employee | | Resident | | Visitor | | Overall | |
|--------------------------------------|----------------|-------------|----------------|-------------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|
| | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 |
| Sanitation Services | 36% (5) | 57% (8) | 34% (10) | 27% (7) | 50% (108) | 50% (48) | 42% (8) | 47% (8) | 52% (165) | 49% (93) | 50% (296) | 48% (165) |
| Pedestrian Amenities | 57% (8) | 43% (6) | 45% (13) | 27% (7) | 54% (116) | 34% (33) | 47% (9) | 59% (10) | 50% (160) | 47% (88) | 52% (306) | 42% (145) |
| Advocacy & Planning | 50% (7) | 64% (9) | 48% (14) | 46% (12) | 50% (106) | 46% (44) | 63% (12) | 53% (9) | 51% (162) | 51% (95) | 51% (301) | 50% (170) |
| Downtown Services | 43% (6) | 43% (6) | 31% (9) | 42% (11) | 37% (79) | 34% (33) | 42% (8) | 47% (8) | 41% (131) | 45% (85) | 39% (233) | 42% (145) |
| Marketing & Promotions | 57% (8) | 64% (9) | 55% (16) | 42% (11) | 44% (95) | 46% (44) | 26% (5) | 47% (8) | 50% (159) | 54% (102) | 48% (282) | 51% (176) |
| Economic Development & Façade Grants | NA | 71% (10) | NA | 42% (11) | NA | 52% (50) | NA | 53% (9) | NA | 55% (104) | NA | 54% (185) |